



POWER DOOR PRODUCTS

DECEMBER 2015 EDITION

HIGHLIGHTS

- [2015 Convention](#)
- [Product Review](#)
- [Gate Operator Installer Certification](#)
- [Beginners Electrical Training](#)
- [Wounded Warrior Program](#)
- [Holiday Schedule](#)

Thank You

A big THANK YOU to all that turned out for the Bi-Annual Sales and Tech Convention.

Here are the numbers:

- We instructed 110 customers
- We introduced 110 customers to 8 manufacturers
- We fed 115 customers and spouses/friends and 18 manufacturer representatives
- We raffled off raffle prizes valued at more than \$5,000.00
- We hosted 61 new attendees and 49 past participants



Finally, we are getting ready for the 2017 convention. If you have any suggestions to help make 2017 even more informative, please feel free to contact us at 914-698-5083. Ask for Angel and she will list your suggestions.

SHOW HIGHLIGHTS



If you missed our 2015 Sales and Tech Convention you missed a lot.

HySecurity introduced its new Wedge-Smart Barrier. This non-crash rated barrier is ideal for sites needing more security than typical gate or barrier gate like rental car facilities. The integrated barrier gate helps prevent accidental impacts



PowerMaster introduced its line of "DC" Gate and Door Operators. In addition to battery back-up, the DC motors allow for soft start/stop reducing shock loads on the gate and operator system.



DoorKing introduced their Cellular based telephone entry interfaces. These are not only used on new installations but can be added to existing telephone entry systems where perhaps wires have deteriorated and cannot easily be replaced. They also introduced their line of "DC" gate operators.



Security Brands/American Access introduced its Cellular Telephone Entry System. The Ascent comes with a T-Mobile sim card and since American Access is a T-Mobile dealer, set up is easily facilitated. Among many other features the Ascent has a "APP" that allows control of the gate from your smart phone. The Ascent is also available in a less expensive model without the communication portion that allows gate access and other features via phone or the "APP".



Power Door Products introduced the PASS Sign Pedestrian Safety Device. The PASS Sign provides a flashing light and a verbal warning message. These lights and message warn pedestrians of oncoming traffic. The PASS Sign is ideal of sites like underground parking where a door or gate directs traffic on to sidewalks and other pedestrian areas.



Please call for more information on these items. PDP Pedestrian Alert Systems
Will highlight additional new items in our next newsletter. **PASS Signs**



Another hot topic discussed at the convention was the upcoming changes in UL safety standards relating to automated gates. PDP will be providing more information in future newsletters but there are several primary changes we will mention here.

First, the safety devices (eyes and edges) installed for pedestrian safety must be monitored by the operator for connection and functionality. This means the safety devices must be tested and certified by the manufacturers of the operators. There are several ways to do this and not all manufacturers have announced how this rule will be satisfied.

Second, the delay on start with audible warning is not a listed safety device, although PDP still recommends it as a warning device.

Third, there is no difference in required safety device based on gate classification. Please call PDP to discuss these important changes. And, always refer to the manufacturer's manual for the latest in UL 325 and ASTM F 2200 safety standards.

UPCOMING TRAINING

IDEA Certified Gate Operator Installer Exam

Date: March 9, 2016

Location: 2031 Route 22, Brewster, NY

*limited to the first 25 registrants.

Study Guide provided by IDEA once registration is completed. Visit our website for exam requirements and registration forms.

Beginners Electrical Training

Date: April 7, 2016

Location: 2031 Route 22, Brewster, NY

*limited to the first 25 registrants.

To register or for more information, please contact Angel Figueroa at 914-698-5083 or by email Angel@PowerDoorProducts.com.

Information and registration forms are also available on our website at [www. PowerDoorProducts.com](http://www.PowerDoorProducts.com)



It is time to give back to those who have given us so much.

During the last quarter of 2015, Power Door Products, Inc. will partner with the Wounded Warrior Project and donate 1% of all sales to this very worthy charity. Wounded Warrior Project serves many to "honor and empower Wounded Warriors".

Your purchases from Power Door Products will help many of our wounded veterans by Providing much needed medical assistance, therapy, equipment and housing.

HOLIDAY SCHEDULE

November 25th- Closing at 2:00pm
November 26th & 27th- Closed
December 23rd-Closing at 12:00pm
December 24th & 25th Closed
January 31st-Closing at 12:00pm
January 1st- Closed

OUR PARTNERS



And Many More!

2031 Route 22, Brewster, NY 10509. P: 914-698-5083 F: 914-698-6866

www.powerdoorproducts.com